

# AN INDEPENDENT LAW FIRM ADVISOR TO DECISION-MAKERS ADDULT US

Jeausserand Audouard





# Jeausserand Audouard

Jeausserand *Audouard* is a one-stop shop law firm for French and international **companies**, **managers** and **investors** on complex and strategic transactions.



12 PARTNERS

+30 DEALS/YEAR





# MERGERS & ACQUISITIONS

FINANCING

TAX

# BESPOKE ASSISTANCE Practices





## LBO

We advise founders and management teams on corporate and tax aspects of LBO transactions (majority or minority share deals) and IPOs.

# CORPORATE TAX

We provide expert guidance, secured and innovative solutions to our clients on all types of domestic and cross-border transactions (including LBO and M&A transactions) and restructurings.



# MANAGEMENT PACKAGES

We advise management teams on structuring and negotiating investment and management packages for LBO transactions.



## MERGERS & ACQUISITIONS

We help buyers and sellers navigate the legal and commercial complexities of domestic and cross-border M&A transactions, in a wide variety of industries.



# TAX LITIGATION

We represent our clients on all phases of a tax controversy and in negotiations with the French tax authorities, including tax audit and court procedures. We advise them in all types of discussions which may arise with the French tax authorities from their management packages.

## PRIVATE CLIENTS

We provide complex domestic and global wealth management strategies to entrepreneurs, families and their companies or group of companies. We also structure and set up bespoke governance schemes and arrangements, aligned with companies' goals and strategies.



# **RESTRUCTURING AND WEALTH** TRANSMISSION

We help entrepreneurs and families structure their wealth, both in France and abroad, in order to prepare for wealth transmission and tax optimization, to protect future generations.

# **INTERNATIONAL** MOBILITY

We assist entrepreneurs and managers in designing and implementing expatriations and impatriations to secure their families' civil, legal and tax situations.

# TAX AUDITS AND DISPUTES

We help our corporate and individual clients with tax audits and complex tax disputes. Leveraging our considerable expertise in tax proceedings, we act before the tax authorities and in proceedings before the courts.





# EMPLOYEE SHAREHOLDING

We help companies set up employee shareholding arrangements, and incentive plans more generally, and advise on the best tool to put in place given the company's objectives and its employees' interests.

## CORPORATE FINANCING

We assist companies with seeking and structuring their sources of financing, be it equity, bank or bond debt, or structured financing.

# ADVICE TO SENIOR EXECUTIVES

We help executives at listed and unlisted companies negotiate and structure their compensation, incentive plans, and entry and exit packages, whether upon joining or leaving the company or at the time of strategic transactions.

# STOCK MARKET TRANSACTIONS

We assist companies and their senior management with IPOs, including after LBO transactions, as well as with transactions involving the company's share capital (tender offers, exchange offers, squeeze outs, etc.).





# Management packages & Incentive Plans

# OUR SERVICES

A first-in-class multi-disciplinary team – corporate, tax, financing – that works in a fully integrated manner.

A team with extensive experience in cross-border and complex transactions, including where a stock market component is involved (post-LBO IPO, LBO of a listed company, tender offer, etc.).

Complete independence from investment funds and banks, which no other firm in Paris can guarantee.

Experience in finance, which allows us to advise our clients pragmatically and to work effectively and efficiently with their financial advisors.



"Leader in corporate law, advising and negotiating with senior stakeholders and handling over 30 different cases yearly "



# Taxation & Wealth management

## OUR SERVICES

In-depth knowledge of the organisation and practices of the French tax administration.

Our team is accustomed to advising clients who are not specialized in tax matters and reassuring all parties about the soundness of a transaction's tax structuring.

A team with expertise in tax audits and litigation, which supports its clients throughout administrative and court proceedings, including in negotiations (amicable settlements).

Excellent command of : Personal and wealth tax Corporate tax

A network of high-grade foreign correspondents that brings together the leading independent specialists in each country.





"A team with extensive experience in structuring and securing complex transactions"



# **Mergers and Acquisitions**

## OUR SERVICES

In-depth understanding of market practices, enabling us to deliver practical, high added-value advice.

In a wide variety of industries and in all types of takeover transactions :

Over-the-counter and competitive transactions Private equity transactions (LBOs, venture capital) Mergers of equals, carve-outs, capital increases and reorganizations Strategic investments and joint ventures

Pragmatic assistance with each step of a transaction : Planning Structuring Audit

Negotiation contract

Financing

Due diligence

Closing





# Financing

## OUR SERVICES

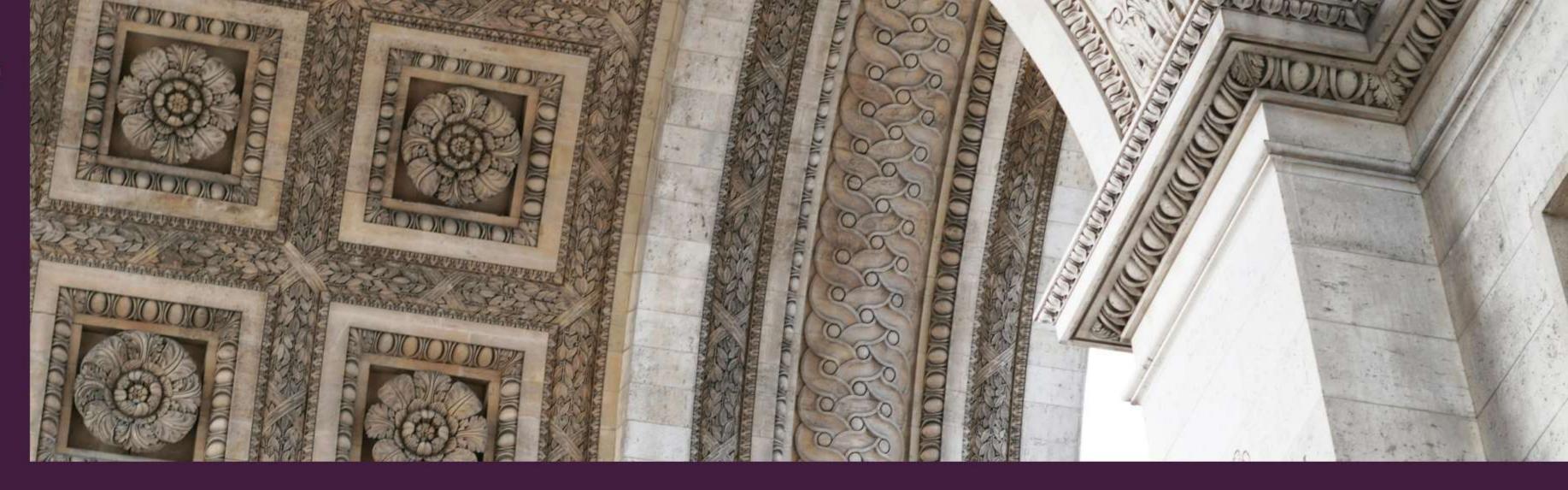
Comprehensive knowledge of market practices, allowing us to deliver practical and high added-value advice in all types of operations : Bank financing Bond issuance Raising of unitranche debt Acquisition financing Leverage financing Refinancing

Didactic assistance dedicated to managers who are not experts in complex financial transactions.

Assistance is provided in coordination with the teams and advisors of the financial investors, safeguarding senior executives' interests without interfering with the financing process.

"Alongside the borrower facing funds and lenders"





# A MULTIDISCIPLINARY TEAM





# **TAX LAW - PARTNER Tristan Audouard**

taudouard@jeausserand-audouard.com

**-** +33 6 16 87 17 45

#### CLIENTS

Entrepreneurs, CEOs (listed or unlisted companies) & HNWI.

#### EXPERTISE

Tristan has recognized expertise in tax matters, with LBOs and management packages, and designing and implementing company shareholding plans.



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**CLIENTS** 

#### **EXPERTISE**

# **TAW LAW - COUNSEL** Anita Auvray

aauvray@jeausserand-audouard.com

Entrepreneurs, CEOs & individual shareholders (listed or unlisted companies).

Anita assists both managers and founders with all their tax issues in both French and international contexts. She provides tax advice in structuring their private and professional assets. She is also involved in LBO operations as well as in setting up employee shareholding plans.

Anita has extensive experience in corporate tax and she assists companies in both French and international groups.





# **CORPORATE LAW - COUNSEL** Martin Brunet

mbrunet@jeausserand-audouard.com

**S** +33 6 48 07 37 23

### **CLIENTS**

Executives, entrepreneurs, listed or unlisted companies

## EXPERTISE

Martin advises clients in structuring LBO transactions, fundraising, and mergers and acquisitions. He is particularly involved in the implementation and restructuring of management packages. Martin assists clients in organizing shareholder relationships as well as addressing all governance-related matters.



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# CLIENTS

EXPERTISE

# **CORPORATE LAW - PARTNER** Élodie Cavazza

ecavazza@jeausserand-audouard.com

Entrepreneurs & CEOs (listed or unlisted companies).

Elodie has significant experience in LBO and M&A transactions and designing and implementing French and international incentive plans, and management packages in particular.





# **CORPORATE LAW - PARTNER** Carole Degonse

cdegonse@jeausserand-audouard.com  $\simeq$ 

+33 6 29 55 91 04

#### **CLIENTS**

Entrepreneurs, CEOs & family shareholders.

#### EXPERTISE

Carole advises founders' management teams in the structuring/restructuring of their management incentives in LMBO/LMBI transactions (both in France and internationally) and has represented top executives in IPOs and build-up transactions.

She also counsels listed and non-listed companies in their acquisitions or in implementing investment-type incentive schemes comparable to that of a private equity investor.



# **CORPORATE LAW - PARTNER Antoine Dufrane**

**S** +33 6 30 30 12 17

**CLIENTS** 

**EXPERTISE** 

adufrane@jeausserand-audouard.com

Entrepreneurs and CEOs (start-ups, family holdings, listed or unlisted companies).

Antoine assists his clients in mergers and acquisitions and private equity transactions, as well as in stock market transactions, both in France and internationally. He has also extensive experience in fundraising.





# **TAX LAW - PARTNER** Sarah Espasa-Mattei

☑ sespasa-mattei@jeausserand-audouard.com **S** +33 6 87 72 55 28

#### **CLIENTS**

Finance and tax departments of SMEs and major groups.

#### EXPERTISE

Sarah advises finance and tax departments of ISEs and large groups on tax strategy and disputes with the tax authorities. She has considerable experience in major tax litigation, including before European courts.



# **TAX LAW - PARTNER Carole Furst**

CLIENTS

EXPERTISE

☐ cfurst@jeausserand-audouard.com

+33 6 83 06 86 80

Entrepreneurs, CEOs (listed or unlisted companies) & HNWI.

Carole has significant experience in structuring management packages, notably in the context of LBOs, and with establishing employee shareholding plans.





# **TAX LAW - PARTNER Pascal Gour**

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#### **CLIENTS**

Entrepreneurs, CEOs & families.

#### EXPERTISE

Pascal advises entrepreneurs, executives, and families on tax matters, providing both advisory and litigation services. He assists them in particular with the negotiation and structuring of all aspects related to the conduct of their professional activities in France and abroad, the implementation of their growth projects, the organization of their assets with a view to succession planning, and the management of their interactions with tax authorities.



**S** +33 6 18 00 87 89

CLIENTS

**EXPERTISE** restructuring.

# **TAX LAW - PARTNER** Jérémie Jeausserand

🤄 jjeausserand@jeausserand-audouard.com

Entrepreneurs, CEOs & individual shareholders (listed or unlisted companies).

Jérémie advises his clients on M&A transactions and wealth

He has considerable experience in structuring management packages, particularly in the context of LBO transactions.

Jérémie also assists individuals and companies with complex tax audits and disputes.





# **TAX LAW - PARTNER Ronan Lajoux**

rlajoux@jeausserand-audouard.com

**S** +33 6 50 04 92 16

### **CLIENTS**

Entrepreneurs, CEOs & individual shareholders (listed or unlisted companies).

## EXPERTISE

Ronan provides tax advisory services to executives, focusing on both private and professional asset structuring. His practice combines in-depth expertise in tax advisory and litigation, enabling him to guide clients through complex tax challenges.

Ronan also brings extensive expertise in employee shareholding schemes, with a proven track record in navigating complex national and cross-border contexts.



+33 6 50 66 07 97

## CLIENTS

Entrepreneurs and CEOs (family holdings, listed or unlisted companies).

### EXPERTISE

# **CORPORATE LAW - PARTNER Patrick Loiseau**

ploiseau@jeausserand-audouard.com

Patrick represents clients across industries in M&A and private equity transactions.

He also regularly advises on the structuring and implementation of management incentive plans.

Patrick has particular experience advising industrial companies, founders and management teams on such matters.





# **TAX LAW - COUNSEL** Loïc Muller

Imuller@jeausserand-audouard.com

**S** +33 6 73 15 59 18 €

## CLIENTS

Entrepreneurs, CEOs & individual shareholders (listed or unlisted companies).

#### EXPERTISE

Loïc focuses on complex tax aspects of corporate and private equity transactions, including both private and professional asset structuring.

He has developed considerable expertise in structuring management packages, both domestic and international. Loïc also assists French-based and international groups in setting up bespoke incentive plans for executives and employees.



# **FINANCING - PARTNER** Marie-Paule Noël

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**CLIENTS** 

**EXPERTISE** 

mpnoel@jeausserand-audouard.com

Entrepreneurs, CEOs & companies.

Marie-Paule assists companies with negotiating and putting in place bank and bond financing, acquisition financing and leveraged financing.





# **CORPORATE LAW - PARTNER Judith Raoul-Bardy**

iraoul@jeausserand-audouard.com **S** +33 6 64 37 11 93

### **CLIENTS**

Listed and unlisted companies, family groups, executive teams.

### EXPERTISE

Judith's practice focuses on mergers and acquisitions and corporate transactions (including carve-outs, joint ventures) both in a domestic or cross-border context.

She regularly assists large corporates and mid-sized companies as well as founders and families with their strategic operations.



+33 7 82 15 12 34

# CLIENTS

EXPERTISE

# **TAX LAW - COUNSEL** Jean-Philippe Renaudin

🧧 jprenaudin@jeausserand-audouard.com

Finance and tax departments of SMEs and major groups.

Jean-Philippe assists companies with their tax issues, particularly in the follow-up of audits and litigation before administrative and judicial jurisdictions.

He is also involved in complex tax litigation, challenging the validity of tax assessments in the light of higher standards (constitutional law, European law, ECHR, etc.).

Jean-Philippe also advises several French and international groups on their day-to-day and strategic operations.

He has expert knowledge of energy taxation.



# HUNDREDS OF TRANSACTIONS COMPLETED OVER NEARLY 20 YEARS TRANSACTIONS COMPLETED OVER NEARLY 20 YEARS







LBO HgCapital, Thétys Invest, GIC



MBO Andera Partners

## Opella. sonofi

LBO Clayton, Dubilier & Rice

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GROUPE LT

LBO MBO+, Amundi Investment



LBO Trévise Participations



LBO Latour Capital



LBO TA Associates

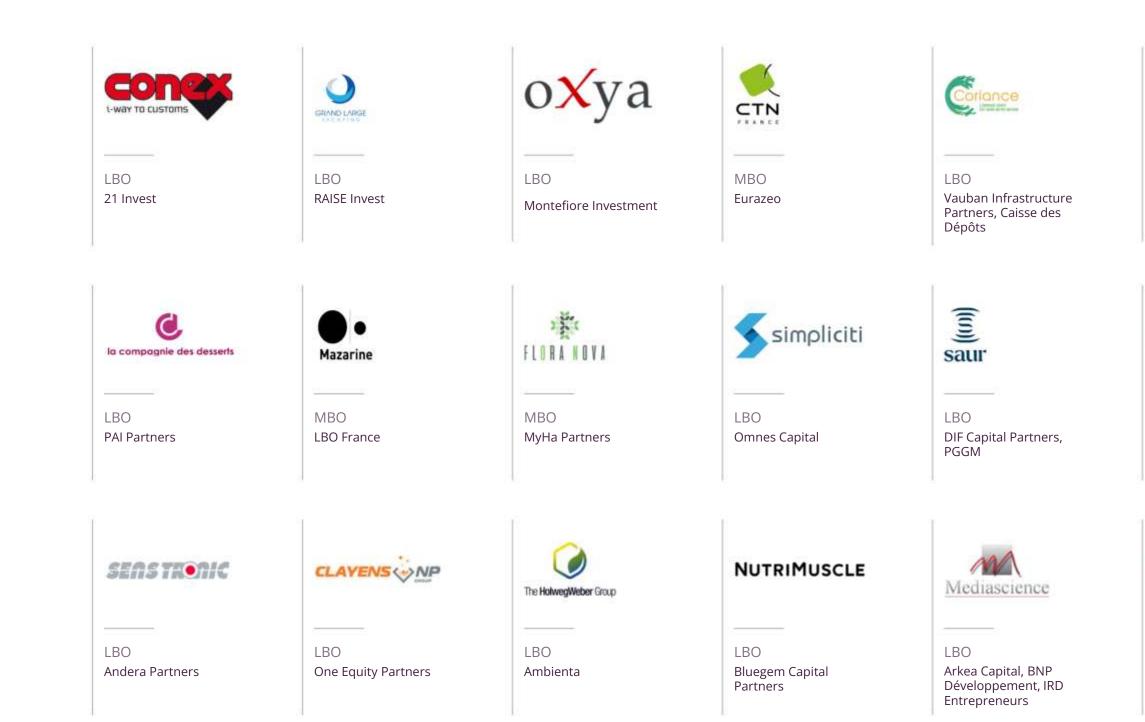


LBO Apheon



OBO Family Office FG BROS







LBO IK Partners



MBO CEO, Sodero, Credit Mutuel Equity



LBO LT Capital

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**A**april

LBO KKR



LBO CDPQ



LBO Five Arrows, Providence Equity Partners

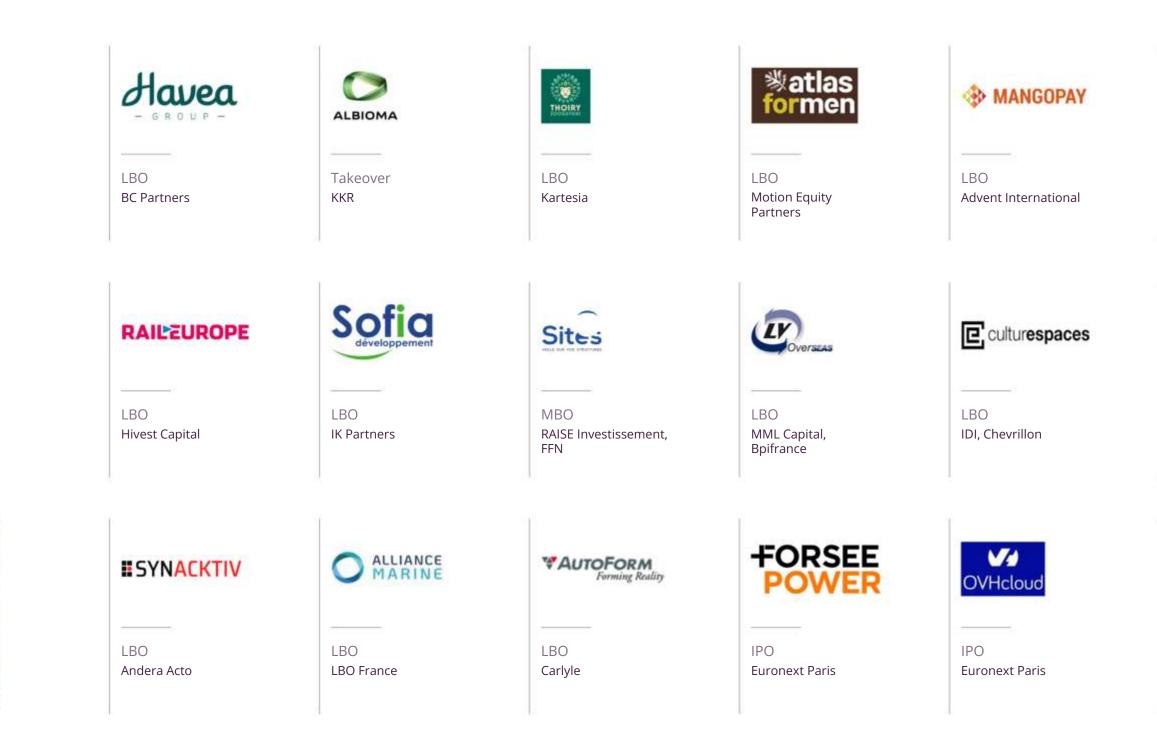


LBO Amaury Investissements hygie

LBO Latour Capital









LBO Sagard NewGen





LBO TowerBrook

#### E L'ÉCOLE FRANÇAISE

LBO Eduservices

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LBO Tikheau Capital, Abénex



LBO Waterland



LBO 21 Invest



LBO TA Associates

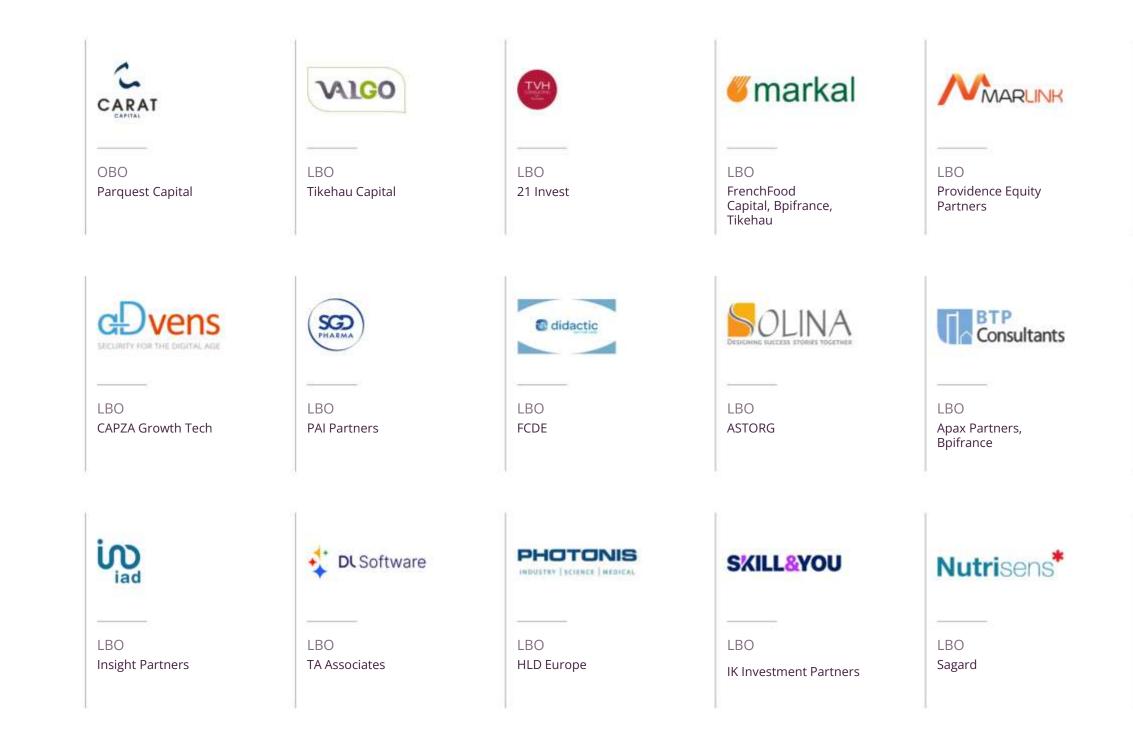


LBO Wren House, Bpifrance



LBO Apollo Global Management





### TOPSEC

OBO Management

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## ARTEFACT

Takeover Adrian Expansion

# GINGER

LBO Sagard



LBO CDPQ, DWS



Takeover Wendel



LBO Chequers Capital



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LBO Aermont Capital

TRANSARC

LBO IDIA Capital Investissements

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LBO TowerBrook Capital Partners





# cafeyn

OBO Bregal Milestone

# ELSAN

LBO Ardian, KKR

## santiane

LBO Latour Capital



LBO Ardian



LBO Abenex



MBO Société Générale Capital Partenaires, Crédit Agricole

elivie

LBO Ardian

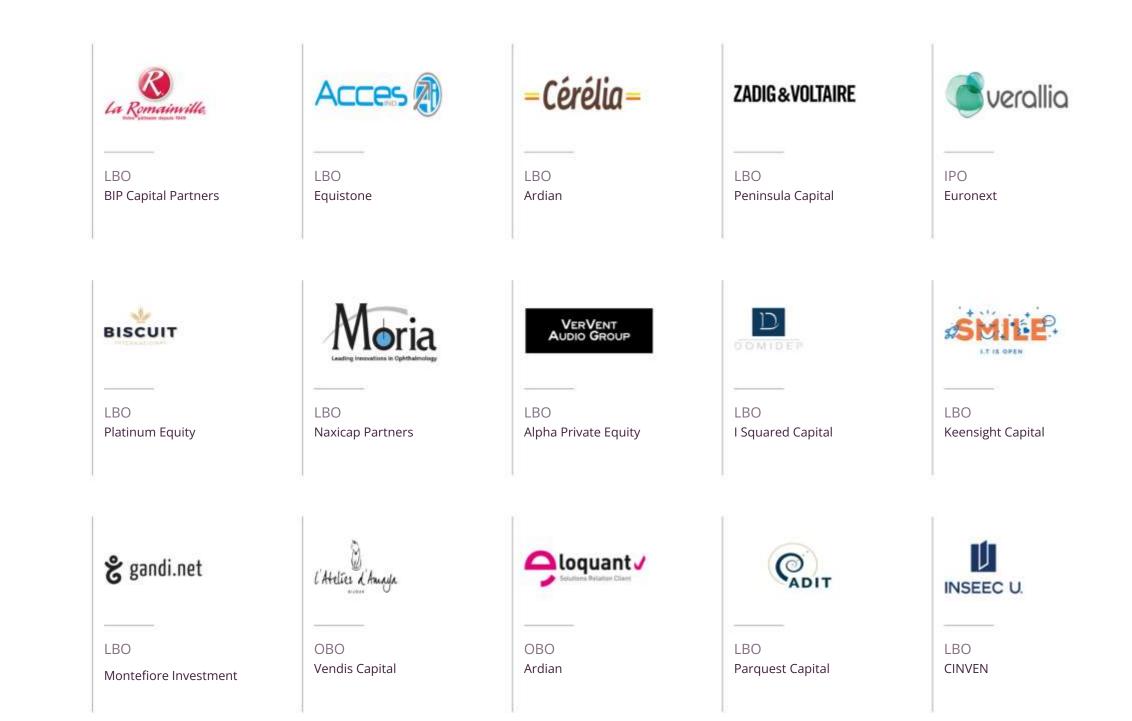


LBO Activa Capital



LBO HLD Europe





#### class croute

MBO FrenchFood Capital



LBO AXA Investment Managers-Real Assets



LBO Groupe Bruxelles Lambert



LBO Infravia



LBO Ardian

\_\_\_\_\_ **1** SAINT-GOBAIN

LBO OpenGate Capital



LBO LFPI VOLTA

LBO Andera Partners

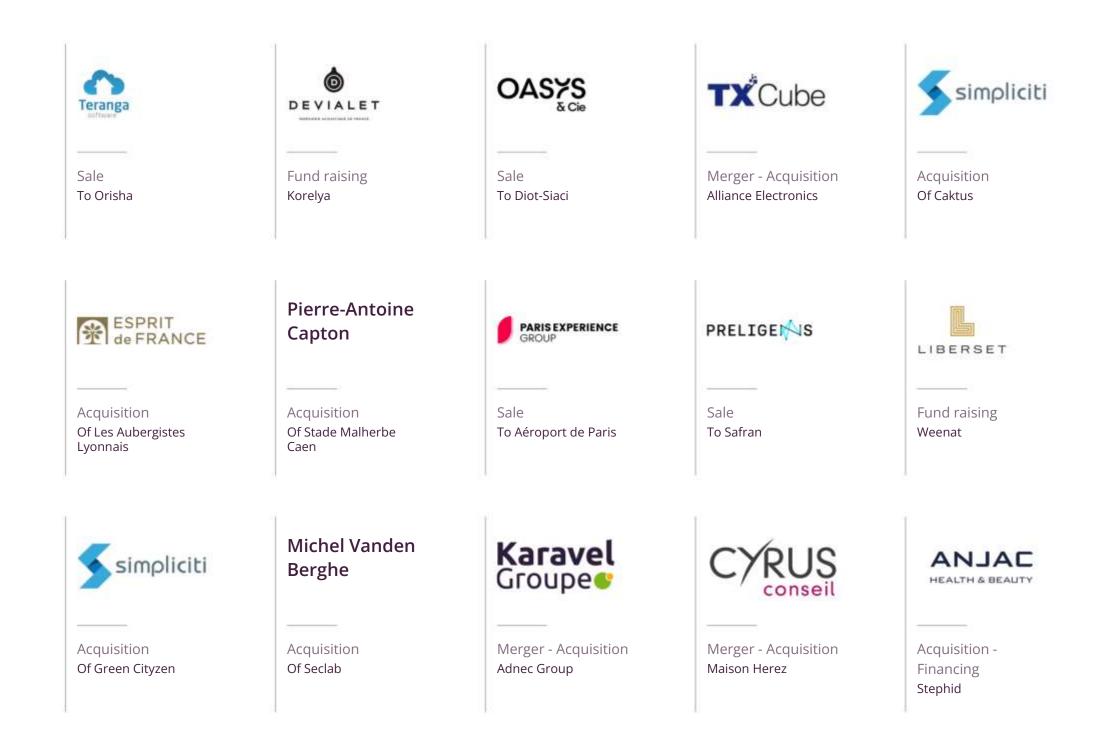
SINTEX

LBO Siparex





# SELECTION OF TRANSACTIONS **Mergers - Acquisitions - Sales - Financing - Fund raising**





Merger - Acquisition Uzer



Merger - Acquisition The Independents



Fund raising Abolis Biotechnologies



Sale To Bpost



Sale To Advanced Medical Solutions

#### ENGSIUM

Merger - Acquisition **Otium** Capital

LIBERSET

Fund raising Qualisteo

## sec:nd

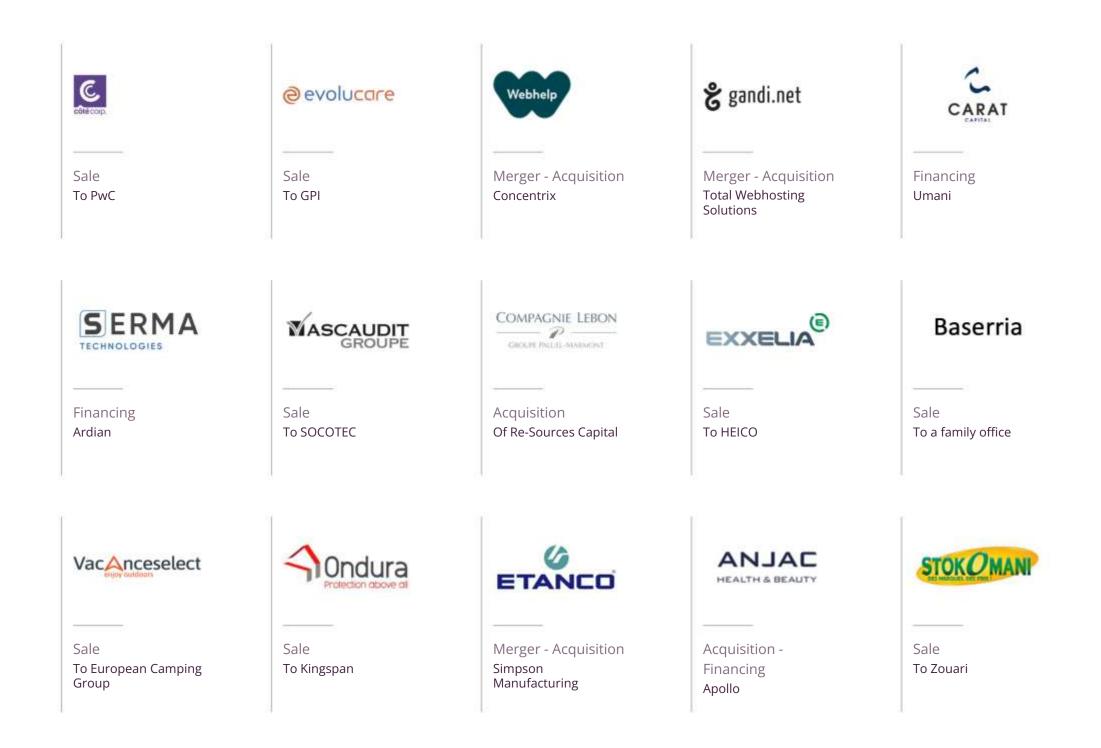
Fund raising Partech, 42 Cap

#### BERNADET CONSTRUCTION

Financing Aquiti Gestion, GSO Capital



# SELECTION OF TRANSACTIONS Mergers – Acquisitions – Sales – Financing – Fund raising



It SACHINKA

Sale To La Phratrie cenexi creating innovative partnerships

Merger - Acquisition Gland Pharma **O blunomy** 

Merger - Acquisition Engie, ENEA Consulting



Financing iXO Private Equity, Arkéa Capital ANJAC HEALTH & BEAUTY

Acquisition -Financing Pillar5 Pharma

# PARTEDIS

Acquisition Of Top Management, Be In Belgique

BOUYGUES

Acquisition Of Equans CLOWOLOCA

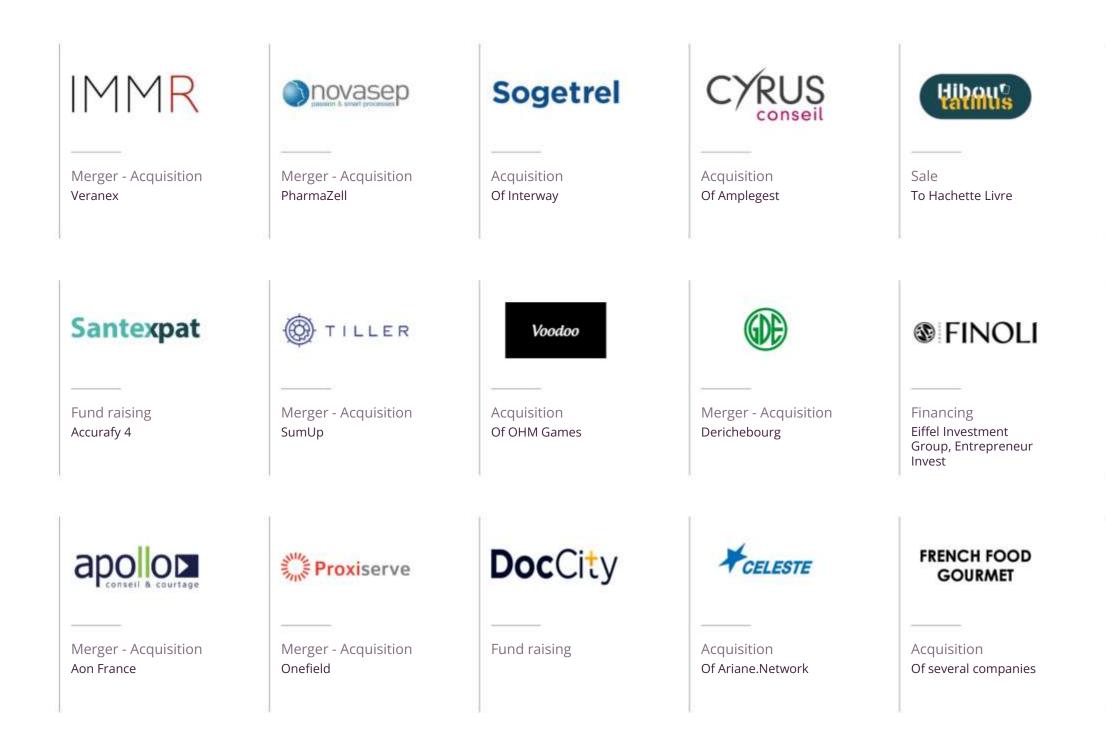
Merger - Acquisition DuluxGroup



Sale To LIM Group



# SELECTION OF TRANSACTIONS Mergers – Acquisitions – Sales – Financing – Fund raising





Acquisition Of ComCorp



Financing Capza, Raise



Strategic partnership Korian



Acquisition Of AGEF Finance Courtage



Acquisition Of JL Consultant Acquisition -Financing Roval Cosmétiques



Merger - Acquisition Firmenich



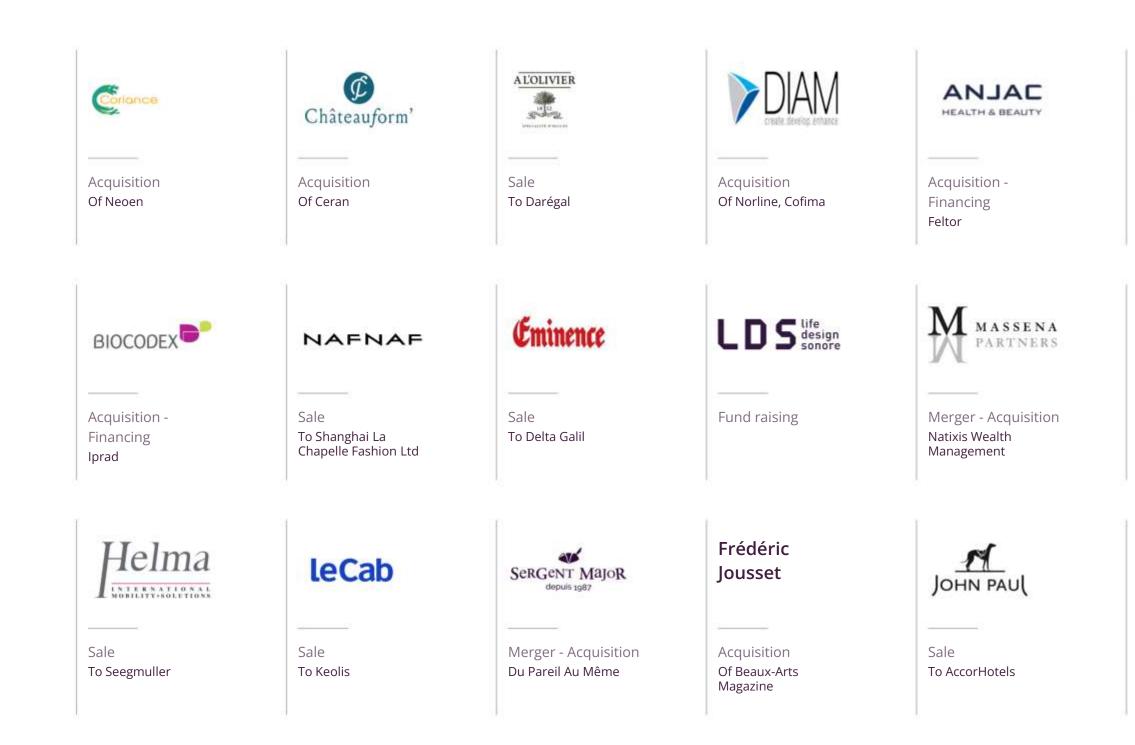
Financing EMZ, Siparex



Acquisition -Financing Cosmetix West



# SELECTION OF TRANSACTIONS **Mergers - Acquisitions - Sales - Financing - Fund raising**





Company creation



Merger - Acquisition Business, Aubert Storch



Company creation



Sale To KPMG

#### .double2

Acquisition Of Alizeum

## Numéro

Sale To Mazarine group

ZADIG & VOLTAIRE

Refinancing

letus

Company creation



Refinancing





# OUR RECOGNIZED EXPERTISE League Tables

# **CFNEWS**

Since 2019, the specialist website CFNEWS has been publishing the League Tables of law firms specialized in advising managers, ranking them by number of deals completed.

#### 2023

1	Jeausserand Audouard
2	Fides Partners
3	Scotto Partners
4	Gide
5	Duroc Partners

#### 2021

1	Jeausserand Audouard	52	1	Jeausserand Audouard	26
2	Scotto Partners	19	2	Delaby & Dorison Avocats	5
3	Fides Partners	14	3	Gide	4
4	Gide	17	4	Lamartine Conseil	4
5	Claris Avocats	11	5	Desfilis	4

#### 2022

25	1	Jeausserand Audouard	33
17	2	Scotto Partners	18
7	3	Fides Partners	16
7	4	Gide	8
6	5	Claris Avocats	7

#### 2020



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Jeausserand Audouard

